

**Initiatives available to assist Mould/Tool and Die/Machining and other Economic Sectors in Windsor-Essex
Developed by representatives of the federal, provincial and municipal governments, and Windsor Essex Development Commission
June 2008**

Min./Agency/	Program	Purpose	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
		Additional Information / Local Contact (where applicable)							
Research and Development									
NRC	Industrial Research Assistance Program	<ul style="list-style-type: none"> Industrial Technology Advisors address 1. technical and research needs of SMEs; 2. sustainable development issues at each stage of R & D process & innovation cycle. Also mentor support. Up to \$15K. to offset cost of technology upgrade. Onsite funding for technically-trained staff. Links entrepreneurs, R & D institutions, technology brokers and technology transfer centres with info about local sources of financing, best practices, etc. National/international linkages. 							
		http://irap-pari.nrc-cnrc.gc.ca Vlad Franjo / 519.971-2015 / vladimir.franjo@nrc.gc.ca							
Ministry of Revenue	Ontario Innovation Tax Credit	Adds 10% to SR&ED Program. 10% refundable tax credit for SR&ED carried out in Ontario.							
		http://www.rev.gov.on.ca/english/credit/oitc							

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NCE	National Networks of Centres of Excellence Auto21	Mobilizing research excellence, the NCE bring together researchers and partners from the academic, private, public and non profit sectors in areas of strategic importance for Canada: Information and Communication Technologies; Engineering and Manufacturing; Environment and Natural Resources; and the Health and Life Sciences Three Canadian federal granting agencies – the Canadian Institutes of Health Research (CIHR), the Natural Sciences and Engineering Research Council of Canada (NSERC) and the Social Sciences and Humanities Research Council of Canada (SSHRC) – and Industry Canada combine their efforts to support and oversee the NCE initiative. Auto21 is the prominent local example. http://www.nce.gc.ca/index.htm & www.auto21.ca Dr. Peter Frise / 519.253-3000, ext. 4130 / pfrise@uwindsor.ca				■			
MRI/OCE	Ontario Centres of Excellence	The Ontario Centres of Excellence is the preeminent research-to-commercialization vehicle in Ontario. Five centres working in ICT, technology, environment, energy, materials & manufacturing & photonics. http://www.oce-ontario.org		■		■		■	

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NRC/IRAP	Technology Visits Program (TVP)	Best Practice Program. Provides senior executives hands-on visits to view latest manufacturing technologies and processes identified as best practices by leading Canadian companies. http://www.tvp-ii.org/english/index.asp Administered by CME - www.cme-mec.ca / Jayson Myers / 613.238.8888, ext. 4231 / jayson.myers@cme-mec.ca	■				■		
ISTP Canada Inc.	International Science and Technology Partnerships Canada	Supports the development of research partnerships for Canadian companies and research organizations with international counterparts. Emphasis on projects with commercial relevance, China and India http://www.istpcanada.ca				■			
Canada Revenue Agency	Scientific Research and Experimental Development Program (SR&ED)	Tax Incentive to achieve technological advancement to create new materials, devices, products or processes. www.cra.gc.ca / John Harden, 519.973.7999 ext. 6578 / john.harden@cra-acr.gc.ca		■					
Industry Canada	Precarn	Utilizing funding from Industry Canada and other federal sources, Precarn is a not-for-profit corporation that designs and manages intelligent systems research programs and makes possible collaborative efforts that bring together expertise and resources from across Canada to tackle promising, but high-risk, technology opportunities. http://www.precarn.ca http://www.ic.gc.ca / Liana Daltoe / Daltoe.Liana@ic.gc.ca		■		■			

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MRI	INNOVATION DEMONSTRATION FUND (IDF)	<p>The Innovation Demonstration Fund (IDF) is a funding program administered by the Ministry of Research and Innovation that focuses on the commercialization and initial demonstration of globally competitive, innovative technologies, processes and/or products.</p> <p>The objective of the IDF is to help companies in their efforts to commercialize innovative technologies in Ontario. And can provide 50% of eligible costs form \$100,000-\$4 Million.</p> <p>http://www.mri.gov.on.ca/english/programs/idf/guidelines.asp</p>		■		■			
MRI/MARS/OCE/ISCM	Market Readiness Program	<p>Market Readiness Program will provide high-potential innovative companies in Ontario with early-stage financial support and management expertise to help them get off the ground, and attract investment from other sources.</p> <p>The Ministry of Research and Innovation's partners — the MaRS Discovery District and the Ontario Centres of Excellence (OCE) — will work directly with regional organizations to deliver the Market Readiness Program across the province.</p> <p>Two components include – IAF – Innovation Accelerator Program and the Business Mentorship and Entrepreneurship Program</p> <p>http://www.mri.gov.on.ca/english/news/MarketReadiness072106_bd1.asp see also www.iscm.ca</p>	■	■		■			

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FIN	Tax Holiday	The 2008 budget provides a 10-year Ontario income tax exemption for new corporations that commercialize intellectual property developed by qualifying Canadian universities, colleges or research institutes.		■		■			
WEDC	R & D Study	Inventorizing local research and development activity. www.choosewindsoressex.com / Tracey Pringle / 519.255.9200				■	■		■
Business Management and Efficiencies									
BDC	Business Development Bank of Canada	Financial and consulting services with particular focus on emerging and exporting sectors of the economy. Focus on business management training and business planning. www.bdc.ca / Ken Broadbent / 519-257-6803 / ken.broadbent@bdc.ca	■	■	■				
SBE	Business Advisory Services	Provides consulting services to SME's on areas including business planning, retention, expansion, financial assistance, export, etc. http://www.sbe.gov.on.ca / Nancy Creighton / 519.252.1704 / 1.800.265.1305 / nancy.creighton@ontario.ca	■						
IC / ON MGCS	Canada-Ontario Business Service Centre (CODSC)	Info on federal and provincial business-related programs, services and regulations. First stop access to business information with a focus on small to medium-sized business. www.cbcs.org/ontario / 1.800.567.2345	■						

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TCU	Canadian Manufacturers and Exporters (CME)	Together with WEDC, MSBE, IRAP form a lean consortium (funds from TCU, IRAP and NRC). Focus is on business efficiencies, group training, and networking. Pilot in Windsor and London. http://www.cme-mec.ca / Ian Howcroft / (905) 672-3466 or (800) 268-9684 ext. 3256 / ian.howcroft@cme-mec.ca	■				■		■
EDT	Automotive Parts Manufacturing Assoc.	Piloting of cost reduction projects at a number of auto parts companies with results shared across the industry. Visit website to participate. www.apma.com / Vincent Guglielmo / 416. 620-4220	■						
Fed and Prov.	Canada Business website *	Online support for all aspects of starting, growing, retaining and closing a business http://www.canadabusiness.ca	■						
Natural Resources Canada	NRCan	Energy Efficiency programs. Help companies to be more energy efficient. http://oee.nrcan.gc.ca/english/	■	■					■
EDT	Canadian Manufacturers & Exporters (CME)	\$25 Million for productivity enhancement investment for small and medium sized businesses. Administered by CME. http://www.cme-mec.ca / Ian Howcroft / 905.672.3466 or 800.268.9684, ext. 3256 / ian.howcroft@cme-mec.ca		■					

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FedNor/ Industry Canada	Community Futures Development Corp.	Community-based, not-for-profit organizations encouraging entrepreneurship and economic opportunities. Can assist in strategic community planning, socio-economic development, business services and access to capital particularly in rural areas. Our area is supported by the Essex Community Futures Development Corporation.	■	■			■		■
		www. http://www.essexcfdc.on.ca / Linda Scott / 519.776.4611 / lscott@essexcfdc.on.ca							
SBE/WEDC	Starting a Business	Windsor-Essex Small Business Enterprise Centre providing entrepreneurship and business start-up guidance.	■						■
		http://www.windsor-essexsmallbusiness.com / Sabrina Demarco / 519.253.6900 / sdemarco@windsor-essexsmallbusiness.com							
EDT/WEDC/ University of Windsor	Virtual Incubator	Supports new business. Partnership between Windsor-Essex Development Commission and Odette School of Business. Initiative offered through Communities in Transition.	■						■
		www.choosewindsor-essex.com / Tracey Pringle / 519.255.9200							
	Windsor-Essex Portal	Provides info and ICT infrastructure for document sharing http://www.windsor-essex.info/wps/portal							■

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Diversification									
EDT	Communities in Transition Fund	The Communities in Transition program helps communities attract new investments and retain existing businesses by becoming more "investment-ready." Assisting the WEDC with a number of initiatives http://www.ontariocanada.com/ontcan/page.do?page=6108&lang=en for an example	■						■
EDT	Directory of ON manufacturers *	Searchable online directory of ON manufacturers. https://www.showreg.net/OIPSD2007/					■		
EDC	Export Development Canada	Crown corporation that supports and develops, directly or indirectly, Canada's export trade and Canadian capacity to engage in that trade and to respond international business opportunities. The majority of clients are small business. EDC provides insurance and financial services, bonding products, and small business solutions to Canadian exporters and investors, EDC also provides online credit risk management tools. Services include export financing to customers, receivable insurance and due diligence. http://www.edc.ca	■	■	■				■

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EDT	Ontario Aerospace Council	Promote and assist Ontario manufacturer's as suppliers for aerospace industry http://www.ontaero.org / 519-895-2442 Rod Jones rjones@ontaero.org	■						■
TCU	Apprenticeship	Some trades are adding specialties to their Training Standard accommodating diversification. TCU offsets training costs for employers who train to standard. Provides a standard for hiring employers. Consultants market employer advantage in participating in apprenticeship, providing program info and advice. Can provide up to \$5,000/year for 3 years/apprentice. http://www.edu.gov.on.ca/eng/training/apprenticeship/skills/training.html / Suzanne Folz / 519.973.1441 / suzanne.folz@ontario.ca	■	■				■	
WEDC	Industrial Regional Benefits / Offsets	(Aerospace, Defense) Companies get credits for manufacturing in Canada. Need certification to do work for Aerospace. Degree of certification depends on tier. ITAR standard is US requirement, but this requirement is coming to Canada. Has to do with tolerances, security. Costly to remain certified esp. for tier one. Not onerous for tier 2, 3, etc. Similar to ISO.			■				■
WEDC	Diversification Study	Database of our capacity and unique capabilities regionally including specialty equipment available, workforce, certifications, etc. Identifying opportunities, gap analysis, etc. www.choosewindsoressex.com/ Tracey Pringle / 519.255.9200							■

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MEDT	Trade (and Virtual) Missions	Missions planned on ongoing basis and have included Alberta, China and virtual trade mission Windsor-Essex/China; Windsor-Essex/India and Windsor-Essex/Mexico. www.choosewindsoressex.com/ Tracey Pringle / 519.255.9200					■		
TCU	Labour Adjustment Q4 Funds	Training available for companies hiring to support diversification/ expansion. E.g. Upskilling of laid off MTDM Journeypeople in CNC Lathe, CNC Mill, Wire EDM and CAD/Solid modeling. Training designed in collaboration with employers doing Albertan and aerospace work. Jim Parry / 519.973.4927 / james.parry@ontario.ca						■	
Workforce Development									
TCU	Labour Adjustment Committees	Conduit for companies to access pre-screened candidates for employment. Recent changes have made it possible for committees to purchase training for unemployed workers. Has opened the dialogue with employers re skill requirements. http://www.edu.gov.on.ca/eng/tcu/employees/aap.html Jim Parry / 519.973.4927 / james.parry@ontario.ca						■	
TCU	Literacy and Basic Skills	Literacy, Numeracy and Computer skills instruction addressing the needs of those with literacy challenges. http://www.edu.gov.on.ca/eng/training/literacy/main.html Laura Hamilton / laura.a.hamilton@ontario.ca						■	

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Min. of Labour	Workplace Gateway	Small business consultants provide advice re HR issues, payroll, employer/employee rights http://www.labour.gov.on.ca/english/index.html	■						
CME/EAC	Employer's Advocacy Council	EAC provides members with the tools and knowledge required to become leaders in the field of Occupational Health and Safety, Prevention and Disability Management 519.748.5771 or 1.888.663.4929 / fred@EACforEmployers.org / http://www.eacforemployers.org							
TCU	New Work Transition Incentive (NWTI)	Incentive to accept position in lower-paying job. Provides employee with a wage top-up. John Alexander / john.alexander@ontario.ca							■
EDT/APMA	Yves Landry Foundation	\$25 Million for employer-based training. Administered by APMA. Announced in provincial budget. www.yveslandryfoundation.com		■				■	
TCU	Targeted Wage Subsidy (TWS)	Provides employers with a wage subsidy for qualifying new hires. Offsets cost of new employee "learning curve". http://www.edu.gov.on.ca/eng/tcu/employers/wageSubsidy.html John Alexander / john.alexander@ontario.ca		■				■	

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TCU	Job Connect (E & Fr)	Provides wage subsidy to employers hiring qualifying applicants. http://www.edu.gov.on.ca/eng/tcu/apprentices/jobconnect.html / Beth Pirouret / bpirouet@stclaircollege.ca / 519.253.4461 x32 or Pam Pons / pam@uhc.ca / 519.944.4900		■				■	
MCSS	Ontario Works	Employer partnership linked with WEDC. Pre-employment training, employment-related expenses, and job matching with employer. http://www.mcass.gov.on.ca/mcass/english/pillars/social/programs/ow.htm / Teresa Piruzza / 519.255.5200 / t.piruzza@city.windsor.on.ca		■				■	
TCU	Apprenticeship	TCU offsets training costs for employers who train to standard. Provides a standard for hiring employers. Consultants market employer advantage in participating in apprenticeship, providing program info and advice. Can provide up to \$5,000/year for 3 years/apprentice. http://www.edu.gov.on.ca/eng/training/apprenticeship/appren.html Suzanne Folz / 519.973.1441 / suzanne.folz@ontario.ca	■	■				■	
TCU	Pre-Apprenticeship	Pre-training for new hires usually meeting Level One of training standard. Addresses labour market shortages identified by Imi and employer input. http://www.edu.gov.on.ca/eng/tcu/apprentices/pre_apprent.html Suzanne Folz / 519.973.1441 / suzanne.folz@ontario.ca						■	

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TCU	Co-op Diploma Post-Secondary Programs	Combines apprenticeship with post-secondary programming. Graduating students leave with apprenticeship in-school requirements and college diploma. http://www.edu.gov.on.ca/eng/document/nr/06.05/bg0508.pdf Suzanne Folz / 519.973.1441 / suzanne.folz@ontario.ca						■	
TCU	Apprenticeship Training Tax Credit	Financial assistance up to \$5,000/year for up to three years to employer registering apprentice. http://www.edu.gov.on.ca/eng/tcu/employers/taxcredit/calculator.asp / Suzanne Folz / 519.973.1441 / suzanne.folz@ontario.ca		■				■	
TCU	Ontario Youth Apprenticeship (OYAP)	School-to-work transition program available to students in Grades 11 and 12. Students earn cooperative education credits through work placements in skilled trades. http://www.edu.gov.on.ca/eng/tcu/apprentices/oyap.html Suzanne Folz / 519.973.1441 / suzanne.folz@ontario.ca						■	
TCU	Loans for Tools Program	Provides apprentice with financial assistance to purchase tools. http://www.edu.gov.on.ca/eng/tcu/apprentices/tools.html Suzanne Folz / 519.973.1441 / suzanne.folz@ontario.ca		■				■	
TCU	Apprenticeship Scholarship & Signing Bonus	Provides cash incentives to employers registering qualifying candidates and to qualifying newly-registered apprentice. http://www.edu.gov.on.ca/eng/tcu/employers/emp_bonus.html Suzanne Folz / 519.973.1441 / suzanne.folz@ontario.ca		■				■	

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TCU	Employer-Specific Schedules of Training	Training standard specific to individual employer. Are not as prevalent today and are not encouraged as it reduces consistency of training and workforce credentials. http://www.edu.gov.on.ca/eng/training/apprenticeship/appren.html Suzanne Folz / 519.973.1441 / suzanne.folz@ontario.ca						■	
Federal	Apprenticeship Incentive Grant (AIG) Red Seal Program	Taxable cash grant of \$2,000 available to registered apprentices once they have successfully completed their first or second year (level) of an apprenticeship program in one of the Red Seal trades. http://www.servicecanada.gc.ca/en/goc/apprenticeship.shtml Suzanne Folz / 519.973.1441 / suzanne.folz@ontario.ca		■				■	
TCU	Second Career Strategy	\$355 million over 3 years to help workers unemployed within the last year obtain training to transition to employment in growth areas of the economy. Administered by the Assessment Centre. www.edu.gov.on.ca/eng/tcu/secondcareer/ / Debra Didomenico, Assessment Centre, 519.971.9698						■	
EDT	Canadian Tooling and Machine Assoc.	Assess shortfalls in software skills with regards to implementation and training. Work with suppliers to identify solutions. www.ctma.com / 519.653.7265	■					■	

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Capitalization									
EDT	Advanced Manufacturing Investment Strategy (AMIS)	\$500 million repayable loan program with an interest incentive. Designed to encourage companies to transform processes through technology application achieving higher productivity. Eligibility limits and assistance allow projects creating and/or maintaining 50 jobs and/or investing eligible capital investment of \$10 million (over a five year period) are now eligible for 30% AMIS financing http://www.ontario-canada.com/ontcan/en/progserv_amis_en.jsp		■					
EDT	Next Generation Jobs Fund	Support environmental and economic advances in key sectors including clean automotive; health and bio-tech; creative industries (ICT) and pharmaceutical. Provides up to 15% grant on eligible expenses http://www.ontario-canada.com/ontcan/en/nextgen_main_en.jsp		■		■			
MRI	Ontario Venture Capital Fund	\$205 million fund launched Jun 08. Partnership between government and leading institutional investors to invest primarily in Ontario-focused venture capital and growth funds to support innovative, high-growth companies. www.mir.gov.on.ca/english/news/VClaunch061108.asp		■					

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This report has been compiled collaboratively to assist business and industry in Windsor and Essex County. The following individuals and organizations represent an excellent source of information on the initiatives identified within this document and can be considered as a reliable local contact to offer additional guidance.

LOCAL CONTACT LISTING

Name	Organization	Email	Telephone
Regional Program Contacts			
Roxana Gosman Tracey Pringle	Windsor Essex County Development Commission	rgosman@choosewindsor.com tpringle@choosewindsor.com	519.972.5200 519.972.5200
Teresa Piruzza Diane Quinn	City of Windsor/County of Essex Social Services	tpiruzza@city.windsor.on.ca dquinn@city.windsor.on.ca	519.255.5200 519.255.5200
Linda Scott	Essex Community Futures Development Corp.	lscott@essexcfdc.on.ca	519.776.4611
Diane Soucie	Net Success Inc.	diane@netsuccess.on.ca	519.250.3959
Provincial Program Contacts			
John Alexander Irene Kent	Employment Ontario, Ministry of Training Colleges and Universities (TCU) – Employment Services	John.alexander@ontario.ca Irene.kent@ontario.ca	519.973.1342 519-973-4802
Nancy Creighton	Ministry of Small Business & Entrepreneurship (SBE)	Nancy.creighton@ontario.ca	519.252.1704 1-800 265-1345
Suzanne Folz Margaret Willis	Employment Ontario, Ministry of Training Colleges and Universities (TCU) / Apprenticeship	Suzanne.folz@ontario.ca Margaret.willis@ontario.ca	519.973.1489 519.973.1342
Jim Parry Mark Van	Employment Ontario, Ministry of Training Colleges and Universities (TCU) / Labour Adjustment Programs	James.parry@ontario.ca Mark.van@ontario.ca	519. 973-4927 519.542.8813
Federal Program Contacts			
Diane Cloutier Liana Daltoe	Industry Canada	Cloutier.diane@ic.gc.ca Daltoe.liana@ic.gc.ca	519.271.5321 519.971.2031
Rainer Kunau	Canadian Consulate General (Detroit MI)	rainer.kunau@international.gc.ca	313.446.7015

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